



3125 West Executive Parkway  
Lehi, UT 84043 • USA

Distributor Agreement +  
Essential Rewards  
Enrollment Form

**ORDER ENTRY**  
TOLL FREE 1-800-371-2928  
**CUSTOMER SERVICE**  
TOLL FREE 1-800-371-3515  
FAX 1-866-203-5666  
E-MAIL [custserv@youngliving.com](mailto:custserv@youngliving.com)

**Application Information**

Name (last, first, middle) (required)		Social security or federal ID no. (required US)	
Co-applicant or business name (optional)		Social security or federal ID no. (required US)	
Home phone no. (required)	Work phone no.	Cell phone no.	Fax no.
Street	City	State/Province	Zip/Postal code
E-mail		Language preference (required) <input type="checkbox"/> English <input type="checkbox"/> Spanish	

**Shipping Information**  Same as above

Street	City/State/Province	Zip/Postal code	Country (required)
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**Account Access Information**

PIN (4 digits)	Password (8-12 characters/alphanumeric)
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**Enroller** (person responsible for introducing and enrolling you in YL) **Sponsor** (direct upline and may also be the same as your enroller)

<b>Knapp, Sharon</b>	<b>Knapp, Sharon</b>
Name (last, first, middle) (required)	Name (last, first, middle) (required)
<b>637602</b>	<b>637602</b>
Member no. (required)	Member no. (required)

By signing below, I acknowledge that I have read and agree to the terms and conditions on the back of this Agreement and that I have read and understand and will abide by the Policies and Procedures. I am also aware that I must purchase one of the enrollment options below in order to receive wholesale pricing.

<input checked="" type="checkbox"/>	Applicant signature (required)	Date
<input checked="" type="checkbox"/>	Co-applicant signature (only required if application has a co-applicant)	Date

**Enrollment Options** (Select one)

- 3693 START LIVING KIT \$40 / NO PV  3700 START LIVING WITH EVERYDAY OILS \$150 / 115 PV  3696 START LIVING WITH NINGXIA RED \$185 / 150 PV  
 3694 START LIVING WITH THIEVES \$150 / 115 PV  3685 START LIVING WITH 5-DAY NUTRITIVE CLEANSE + CORE ESSENTIALS \$275 / 240 PV

<b>Shipping Method</b>	Subtotal
NOTE: Hawaii and Alaska orders add an additional day. Domestic orders are generally shipped within two business days. (Excluding weekends and holidays.) For additional shipping rates, including Canadian and other international rates, please contact Order Entry at 1-800-371-2928.	Applicable Sales Tax
<input type="checkbox"/> FedEx Ground (Delivery in 5-6 days) - \$6.99 1 lbs. - \$7.99 2 lbs. - \$8.49 3-5 lbs.	Shipping + Handling
<input type="checkbox"/> FedEx 3-5 Day Service - \$8.54 1 lbs. - \$9.24 2 lbs. - \$10.63 3 lbs.	<b>Total</b>
<input type="checkbox"/> FedEx 2 Day Service - \$11.20 1 lbs. - \$12.33 2 lbs. - \$13.95 3 lbs.	
<input type="checkbox"/> FedEx Overnight Service - \$18.98 1 lbs. - \$20.88 2 lbs. - \$23.29 3 lbs.	



## DISTRIBUTOR AGREEMENT

This Agreement is hereby entered into between the Applicant signed on the front side of this Agreement and Young Living Essential Oils, hereafter known as "YL".

- 1) Applicant hereby applies to be an Independent Distributor in the Young Living Essential Oils (YL) distribution program. If this application is approved by YL, the Applicant agrees to the terms of this Distributor Agreement, Policies and Procedures, and Compensation Plan (Agreement), as each is amended from time to time. Applicant confirms that he/she is of legal age and capacity and can be bound by the terms of this Agreement. Applicant further confirms that he/she is not currently a YL distributor nor has he/she been a YL distributor during the twelve months preceding the date of this Agreement.
- 2) Young Living may approve or reject this application at its sole discretion and for any reason in accordance with YL Policies and Procedures in effect now or in the future. Approval of this application by YL is authorization for Applicant to be a distributor and to sell YL products. The Agreement to be a distributor and to sell YL products will continue until terminated as follows:
  - a) Applicant cancels Agreement by written notification to Young Living;
  - b) Applicant's account becomes inactive. Accounts are considered inactive when less than 50 PV are purchased or sold within a twelve-month period; or
  - c) Young Living terminates the Agreement because of a violation of the terms of the Agreement, compensation plan, or Policies and Procedures. The compensation plan and Policies and Procedures may be modified from time to time by YL, and Applicant agrees to be bound by such changes.
- 3) Immediately upon termination or nonrenewal of this Agreement, Applicant shall:
  - a) lose all rights to purchase products from YL at distributor cost;
  - b) cease from representing himself/herself as a distributor of Young Living;
  - c) lose all rights to his/her distributorship and his/her participation in the compensation plan, including all future commissions and earnings resulting therefrom, shall terminate; and
  - d) take all other actions reasonably required by YL, including the discontinuance of YL's trademarks and service marks.
- 4) This Agreement does not establish an agency, joint venture, or employer/employee relationship. Applicant and YL agree that this Agreement does not create a fiduciary relationship between them. Applicant acknowledges that he/she is an independent contractor and is not a spokesperson, legal representative, or employee of Young Living. Applicant acknowledges that he/she cannot obligate or otherwise bind YL to any agreement or duty. Applicant shall not be treated as an employee, agent, franchise, joint venture, partner, or owner of YL for federal or state tax purposes. Applicant agrees to assume the responsibility for all taxes coming due or arising from his/her activities as a YL distributor, including, but not limited to, sales tax, state and federal income tax, FICA and Medicare withholdings, and unemployment tax. In addition, Applicant agrees to abide by all state and federal laws pertaining to the sale and distribution of YL products, including the filing of any documents or forms. Applicant indemnifies and agrees to hold harmless YL, its officers, directors, employees, and agents against any liability, claims, obligations, expenses (including attorney fees), or other damages arising out of or in any way related to or connected with, allegedly or otherwise, Applicant's:
  - a) activities as a distributor including, without limitation, any unauthorized representations or claims made by Applicant;
  - b) breach of the terms of this Agreement, Policies and Procedures manual, or compensation plan; or
  - c) violation of or failure to comply with any applicable federal, state, or local law or regulation.
- 5) Young Living authorizes Applicant to sponsor others as YL distributors, preferred customers, or retail customers in accordance with Policies and Procedures. Applicant agrees not to make ANY claims regarding the amount of potential earnings. Applicant agrees not to make ANY claims that state or imply that earnings can be based on the sole activity of sponsoring other YL Members as no compensation is paid for sponsoring. Applicant further agrees not to make ANY claims that state or imply that YL Members have exclusive territories.
- 6) All YL products purchased by Applicant are subject to the warranties and disclaimers applicable to these products at the time of purchase. Applicant acknowledges and agrees that when marketing the products:
  - a) not to make diagnoses of medical conditions;
  - b) not to make claims that YL products will prevent, treat, cure, or mitigate any disease or disease condition in humans or animals;
  - c) not to use pictures, graphic displays, written materials, or make any claims about YL products not contained in YL sales and promotional literature approved by YL; and
  - d) not to make any claims about YL products that can be construed as a drug or health claim.
- 7) The Young Living compensation plan is based upon the sale of Young Living products and services to end consumers. You must fulfill specified personal and downline organization sales requirements (as well as meet other responsibilities set forth in the Policies and Procedures) in order to be eligible for bonuses, commissions, and advancement to higher levels of achievement.
- 8) Applicant must also pay for the products or services he/she purchases when the order is placed. If Applicant fails to pay for the products or services when placing an order, the order will not be processed.
- 9) Applicant acknowledges that Young Living product names, as well as the YL corporate name and logos, are the exclusive property of YL. Applicant agrees not to use trademarks, the YL product names, corporate name, or logos to promote his/her independent business or any other purpose without written authorization from YL. Applicant further acknowledges that its customer lists,

distributor lists, manufacturing procedures, formulas, operating, financial and marketing materials, YL genealogy reports, Policies and Procedures manual, and compensation plan are YL proprietary property and contain confidential business information and trade secrets. During the term of the Agreement or thereafter, Applicant agrees not to use such materials and information except to develop his/her YL business pursuant to this Agreement and not to compete with Young Living. Applicant agrees not to disclose the information contained in those reports to third parties or to recruit, solicit, or otherwise engage other YL members to participate in other business ventures.

- 10) Applicant acknowledges that YL is not liable for any damages or losses caused by the delay or inability to manufacture, sell, or deliver its products due to labor strikes, accidents, fire, flood, acts of civil authority, acts of God, or from any other causes that are beyond the control of YL.
- 11) This Agreement cannot be sold or assigned without the written approval of YL. All permitted successors in interest or assigns must comply with all terms of this Agreement. YL may assign this Agreement at any time.
- 12) This Agreement shall be interpreted and construed in accordance with the laws of the State of Utah applicable to contracts to be performed therein. Any legal action concerning this Agreement shall be brought in the state and federal courts located in Salt Lake City, Utah. In the event any court of competent jurisdiction shall declare any portion of this Agreement to be invalid, the remainder of this Agreement shall not be invalidated thereby but shall remain in full force and effect.
- 13) This Agreement, the Policies and Procedures, and the compensation plan (all of which are incorporated and herein by reference and which may be amended from time to time at YL discretion) constitute the entire agreement between Applicant and YL, supersede all prior agreements, and no other promises, representations, guarantees, or agreements of any kind shall be valid unless in writing and signed by both parties. Only an instrument in writing signed by all parties may modify this Agreement unless otherwise provided for in this Agreement.
- 14) The waiver by Applicant or YL of a breach of any provision of this Agreement shall not be considered to be a continuing waiver and shall not operate or be construed as a waiver of any subsequent breach by either party. Waiver of any term of the Policies and Procedures must be in writing and signed by an authorized officer of Young Living.
- 15) The covenants and obligations of Applicant to abide by the nonsolicitation, the trade secrets, and confidential information covenants contained herein shall survive termination of this Agreement.
- 16) Applicant agrees that upon a breach of this Agreement that YL will be immediately and irreparably harmed and cannot be made whole solely by monetary damages. Applicant agrees that the remedy at law for any breach of any provision of this Agreement shall be inadequate; and that in addition to any other remedies, in law or in equity it may have, YL shall be entitled, without the necessity of proving actual damages, to temporary and permanent injunctive relief to prevent the breach of any provision of this Agreement and/or to compel specific performance of this Agreement.

## ESSENTIAL REWARDS AGREEMENT

This is an agreement through which Independent Distributors and preferred customers of Young Living Essential Oils may participate in the Essential Rewards autoship program.

### PARTICIPANTS ENJOY THE FOLLOWING BENEFITS:

Essential Rewards credits: Credits may be earned on each Essential Reward autoship order placed. These credits may be redeemed for free products. Credits are earned with each consecutive month of participation.

First six consecutive months of participation: 10% of Essential Rewards Autoship order (30 maximum credits per month)

Second six consecutive months of participation: 15% of Essential Rewards Autoship order (50 maximum credits per month)

13th month and beyond: 20% of Essential Rewards Autoship order (75 maximum credits per month)

Credits are redeemable after two consecutive months of participation and are valid toward full PV products only (excluding autoship packs). The credits are generally equal to one wholesale dollar and may not be used towards shipping and taxes. Products purchased with ER credits have no Personal or Organizational Volume.

Credits may be redeemed by contacting Distributor Network Services (DNS) at 1-800-371-2928.

## SHIPPING DISCOUNTS

Essential Rewards members pay a reduced shipping charge on their monthly autoship order. Essential Rewards autoship orders shipped within the continental USA are a \$6.50 flat fee for the first 7 pounds, \$0.60 per pound up to 29 pounds, and \$0.40 per pound over 30 pounds (FedEx Ground shipping only). Orders shipped to Alaska and Hawaii are a \$10 flat fee for the first 7 pounds and \$1 per pound thereafter (FedEx 2Day Air). For international shipping, please contact DNS. Shipping rates and discounts are subject to change without notice.

Additional Benefits: Essential Rewards members will also be eligible to participate in "members only" specials as well as educational opportunities and training materials.

## TERMS OF PARTICIPATION

By participating in Essential Rewards, you place a continuing order to be shipped on a monthly basis and charged to your payment method of choice on a recurring, monthly basis. By signing this ER program agreement, you agree to the following terms and conditions:

1. I may enroll via [www.youngliving.com](http://www.youngliving.com), by contacting DNS, or by faxing this signed agreement to 1-866-203-5666. If I enroll with DNS, I must also fax or mail a copy of this agreement to 1-866-203-5666 within thirty (30) days of enrollment in the program.
2. The Essential Rewards autoship replaces any existing autoship order.
3. I will select a minimum of 50 PV (Personal Volume) in YL products that I desire to receive every month.
4. I will provide a valid form of payment, such as a VISA, Mastercard, American Express, or Discover card number along with the card's expiration date, or the required information to set up a direct debiting arrangement (ACH) on my personal US checking or savings account on the date chosen by me. I authorize YL to debit my selected payment method to cover my ER order. This is to include the products ordered, shipping and handling, and sales tax.
5. I understand and agree that the products selected will be sent to me at the address listed every month as I have indicated unless I make changes to my product selection via the Young Living Virtual Office or Distributor Network Services.
6. I understand that specific products which I have chosen to receive may become unavailable. In such situations, YL will attempt to notify me of the change and will continue to send me the remaining items.
7. I understand that the price of the specific products which I have chosen may change due to reformulations, improvements, or other reasons. When such price changes occur, YL will notify me of any pricing changes and, unless I direct them to do otherwise, will continue to send me the products specified at the current price.
8. I understand and agree that my participation in the Essential Rewards program will be cancelled without notice if: a) the credit card to which product purchases have been charged expires, is declined, is cancelled, or is otherwise terminated. or b) payment via ACH from my US checking or savings account is returned unpaid.
9. I understand and accept that this agreement may be cancelled without notice if I violate any of the terms and conditions of this agreement or the Distributor Agreement.
10. I understand that I must contact Distributor Network Services at 1-800-371-2928 to cancel my Essential Rewards autoship. If I do not notify YL, my Essential Rewards autoship order will continue to be shipped and my payment method charged.
11. Cancellation or return of any Essential Rewards autoship order forfeits all unused Essential Rewards product credits and resets the monthly participation in the program to zero.